CPD EVENT RECORD

MARKETING - AVOID THE "SHYG"

with Gilly Woodhouse



This broadcast concerned marketing: overcoming the communication obstacles to delivering good patient care. In particular, concern was voiced at the expression "See How You Go", because it can often leave patients feeling unsupported and even reluctant to book in for further treatment when needed. There is a fine ethical line between recommending unnecessary treatment and ensuring that patients achieve their goals; with this in mind, it is key to establish those goals early on.



Evaluation, Reflection and Impact on Practice (this part of the certificate is **not** automatically generated - it has been entered by the participant)

This was a good reminder that, in an effort to minimise their appointments, one can sometimes deter patients from seeking necessary treatment. Having clear outcome goals is a good way for both sides to decide when treatment has been successful.