## **CPD EVENT RECORD**

## **RECESSION-PROOFING YOUR PRACTICE**

with Gilly Woodhouse

Live Event:

Learning
With Others

## **Summary**

This was a refreshing and reassuring examination of how to run a practice in the face of looming economic difficulties, and covered issues such as pricing and cost-effective marketing. The pros and cons of leafleting, online booking, patient reviews and of discounts were discussed, as well as the importance of measuring the return on any investment.



**Evaluation, Reflection and Impact on Practice** (this part of the certificate is **not** automatically generated - it has been entered by the participant)

This discussion provided useful reassurance about my pricing policy and my approach to marketing my business ethically during this period of economic difficulty. I can use the advice provided to ensure that my practice continues to thrive, and I am therefore able to provide help to those in need.