CPD EVENT RECORD

MARKETING

with Gilly Woodhouse



This discussion ranged across various marketing techniques and opportunities. The value of sharing personal information, to add a human face to a business, explored and the importance of using video was emphasised, although it was recognised that some patients might be put off by graphic or anatomical visual aids.

Linked In, X, Facebook, Tic Toc and Instagram were compared and the merits of both electronic and hard-copy newsletters explored. Advertising standards were discussed and the role of the ASA explained.

Google Ads were recognised as potentially very effective, but a cautionary note was sounded over potential expense.

Certification **Chiropractic Code 2016 Osteopathic Practice Standards 2019** This certificate confirms that Knowledge, skills and Act with honesty & integrity. Maintain the **Communication and** Put the health interests of A patient partnership A patients first performance highest standards of participated in this CPD event professional/personal conduct B1 B2 B3 B4 A1 A2 A3 A4 A5 A6 A7 A1 A2 A3 A4 A5 A6 A7 B1 B2 **B3** B4 B5 B6 B7 B8 B9 Professionalism Safety and quality in Provide a good standard of Establish and maintain a practice clinical care and practice **BRUCE.** APM Director clear professional relationship with patients **D1** D2 D3 D4 D5 D6 C1 C2 C3 C4 C5 C6 C7 C8 C9 D1 D2 D3 D4 D7 D8 D9 D10D11D12 C1 C2 C3 C4 C5 C6 **Learning with Others** Obtain informed consent Communicate properly **Objective Activity: None** and effectively with Live, online discussion for all aspects of patient patients, colleagues and other Communication & Consent: No 21st November 2023 healthcare professionals E1 E2 E3 E4 E5 E6 E7 F1 F2 F3 F4 F5 F6 Confirmation ■ Maintain and protect Maintain, develop and work within your patient information I confirm that this is an accurate reflection of my learning during this event. professional knowledge and G1 G2 G3 G4 G5 G6 H1 H2 H3 H4 H5 H6 H7 Signed: Equality, Diversity & Inclusion: No

Evaluation, Reflection and Impact on Practice (this part of the certificate is **not** automatically generated - it has been entered by the participant)